



VSP Technologies asks.....

What Are Your Expectations of Your Fluid Sealing Products Supplier?

Does your existing fluid sealing products supplier carry a complete line of fluid sealing products from a variety of world class manufacturers? If not, you are likely being supplied with products that suit **your suppliers best interests**, and not yours.

At VSP Technologies, we carry a complete range of fluid sealing products from quality manufacturers dedicated to fluid sealing technologies. With an inventory of over \$800,000 of fluid sealing products, we have the technical expertise, the experience and the products available to insure that you receive only the highest value fluid sealing components- from stock. In order to support all of the many different industries throughout Virginia and the surrounding states, VSP Technologies stocks no less than 150 different styles and thicknesses of non-asbestos gasketing alone!

Our in-house fabrication capabilities include press cut, hand cut, and CAD automated cut gaskets in all standard and custom shapes, manufacturing of specialty composite gasketing, die-forming of packing rings, valve repacking facilities, and spiral wound gasket manufacturing.

At VSP Technologies, our focus and expertise is fluid sealing products, and related engineering services and support.

Is your current supplier a proven resource for fluid sealing engineering, product assistance and troubleshooting? Or are they

merely filling orders for you? To many suppliers, their in-house technical support capabilities are limited to attempting to describe your needs to a manufacturers representative, and hoping they can help. Again, you will likely have to settle for only what the one manufacturer can provide.

The required performance and reliability of fluid sealing products has never been a more important issue than it is today. With the downsizing of your corporate and plant engineering staffs, you need access to outside Fluid Sealing Engineering Specialists in order to maximize the performance and reliability of the wide array of fluid sealing components that are critical to your plant operations.

VSP Technologies, Inc. has established itself as a center of excellence for fluid sealing engineering and design. Staffed by trained and experienced engineers and technicians, we are objective fluid sealing consultants working for you. Field troubleshooting, applications assistance, technical product and installation training, flange modeling and stress analysis, and custom product fabrication and development are just a few of the support services available through VSP Technologies.

Today's competitive environment demands a close, cooperative relationship with your suppliers. Does your current supplier have the desire and the experience necessary to participate in a world class supplier partnership arrangement?

VSP Technologies is involved in

a wide variety of supplier/partnering arrangements with major companies throughout the Southeast U.S. Our success with these supply arrangements is a result of our dedication to meeting our customer's expectations, and our commitment to achieving significant cost reductions and productivity enhancements for our customers.

The single most significant flaw in many supplier partnering or integrated supply arrangements involving fluid sealing products is the lack of provisions for maintained, local technical expertise by the supplier for the products being supplied. With our unique capabilities of providing technical expertise, cost efficiencies, the supply arrangements that we participate in provide the tangible cost savings that are expected.

Is your current fluid sealing products supplier providing you with this level of support? Are they earning your business every day? Let VSP Technologies show you what we can do to reduce your fluid sealing maintenance costs, while increasing reliability and up-time.

**VSP Technologies,
Local supply, service
and support....With A
World Of Expertise**